



BOOSTER FUND RAISING

The Booster Organization raises money to support the Band program as a whole while also creating opportunities for members to earn funds for their Individual Student Savings Accounts (ISSA). Boosters who are not able to volunteer for or participate in Band fundraisers, should consider making a substantial donation to the general fund so that other members are not asked to carry more than their fair share.

The Lancer Band depends on all Boosters to support Booster fund-raising activities. Since the Conejo Valley Unified School District provides only a small amount of the funds needed to operate the Band, it is our responsibility as Boosters to raise the funds needed to cover operating expenses. Our program depends heavily on the money generated by these key fund-raising activities:

- Scrip
- eScrip
- Ad Book
- Field Show Tournament
- Concerts
- Casino Night

Two of our largest fund-raisers, scrip and the Ad Book, provide direct benefits to you by building your Individual Student Savings Account (ISSA) while helping the Band at the same time. These key fund-raisers are described below. Detailed information can be found in your ***Current Supplement*** and as the year goes on, in your ***Bugle*** newsletter and e-mail updates.

SCRIP, ESCRIP & RALPH'S COMMUNITY PROGRAM

The entire Band program could be funded via Scrip alone if everyone participated. Regular Scrip works because stores sell the Boosters gift certificates at a discount and Booster families purchase the certificates at face value. Details are found in the ***Current Supplement*** materials and online at TOHSBAND.ORG. The profit from Scrip sales is divided between the Individual Student Scholarship Account and the general Booster fund.

eScrip is an electronic Scrip used by Vons/Safeway grocery store chain, major credit card companies and nation wide retailers. It is simple to sign up and the money comes automatically. Friends and family can register and designate your ISSA for credit. Although the percent is small, it really adds up over time. Someone you know is a regular Vons shopper. Don't miss out on this "free money". See the ***Current Supplement*** for details or go to www.escrip.com.



Ralph's grocery store participates in a rewards program. Sign up information is provided in your supplement. The Ralph's donation is split between the band program and the member ISSA.

AD BOOK

This is a very significant Booster and ISSA fundraiser. Our members sell advertising space for a book we publish at the close of the marching season. A full set of selling materials is provided to each member during the spring orientation meetings. Further details are also provided in the *current supplement*.

CONCERTS

Our instrumental students perform in two primary TOHS concerts; a winter concert in December and a spring concert in April or May. Families are encouraged to attend along with friends and relatives. The money raised goes directly back to the program. Traditionally, Color Guard members serve as ushers and bake sale hosts. Additional concerts are held for Jazz and percussion students.

CASINO NIGHT

The TOHS Band had our first Casino Night last February and it was met with much success. Booster volunteers scour the community for auction donations, assemble wonderful baskets, set up the auction tables and tally bids, all while having a terrific time. Don't miss this highly entertaining evening.

ASSOCIATED STUDENT BODY (ASB) FUNDRAISING

Every Student Band member is expected to participate in ASB Band fundraisers. The money raised by member students helps to pay for instruments, equipment and competition registration fees. In addition, the Student Band Council fundraises in order to reduce ticket prices for their year-end Band Banquet. The mandatory ASB Fundraising obligation is \$100. This obligation can be met by selling Janss Carwash tickets or boxed candy. Monies held in Individual Student Savings Accounts (ISSA) can be transferred to fulfill the ASB obligation. Any member, who has not raised their minimum obligation by December 1, must pay \$100 into the ASB account. Amounts raised above the obligation are deposited into that member's ISSA. In addition to fundraising, members participate in Pennies for Piccolos and December Caroling as well as work at their assigned car wash and fulfill their fair share of community service work hours. See supplement for details.



CAR WASHES

Each grade level has a required ASB car wash. All students are expected to report for setup and stay for clean up. If the date assigned is impossible, students must attend another grades event. Booster parents supervise. Pizza lunch and drinks provided. 8:30-2:30

BAND SUMMER SERIES CAR WASHES & JANSS CAR WASH TICKETS

The Band Summer Series Car Wash tickets are in your orientation packet and are for the band run car washes from June through September. The Janss Car Wash Tickets are available for resale throughout the year. Mrs. Martone organizes this from the Band Office.

PENNIES FOR PICCOLOS

All members are expected to collect spare change over the summer for our Pennies for Piccolos fund. This money helps to buy new instruments and repair the old ones. Each section vies to collect the largest amount. Groups go door to door during the summer requesting donations. Top sections are recognized. Additional prizes are awarded for top individual collectors.

DECEMBER CAROLING

During the month of December, the band goes caroling door to door around the community. Small musical groups, with Color Guard and Percussion students serving as "elves," are driven by parents who are approved by the school.

COMMUNITY SERVICE WORK DAYS

The Band applies for a grant from the City of Thousand Oaks each year. In return for their financial support, we perform community service work designed to beautify the city. Landscaping, trash pick up and painting out graffiti are common assignments. All members are expected to do their share. Parents are needed for supervision